



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

June 26, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$104,416	38
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$50,171	10
Platinum Producers (\$30,000 - \$50,000)			
AmeriLife		\$36,444	28
Barta, Devin M.	Barta Insurance Agency	\$35,771	8
Lemar, Mike	Sunshine State Agency	\$33,053	15
Gold Producers (\$10,000 - \$30,000)			
Savage, Gina	Savage Insurance Agency	\$27,407	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$25,701	22
Shackelford, Edward L.	The Assurance Group, Inc.	\$24,072	5
Clark, John W.	Senior Solutions Insurance Agency	\$22,090	8
Mednick, Scott E.	Professional Insurance Systems of Florida	\$18,702	8
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$18,427	8
Olguin, Loren A.	Olguin Insurance Agency	\$17,316	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$16,846	3
Maisto, Stephen	Senior Health Solutions	\$12,648	5
Borosak, William J. Jr.	Secure Financial Group, LLC	\$11,787	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$11,399	5
Silver Producers (\$5,000 - \$10,000)			
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$9,863	4
Rosati, Lisa	Rosati Insurance Agency	\$9,552	2
Cancio, Maria	Cancio Insurance Agency	\$9,539	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$8,758	2
Benaim, Eduardo	Benaim Insurance Agency	\$8,687	1
EPC Associates, Inc.		\$7,536	1
Seiden, Julie	Seiden Insurance Agency	\$7,536	1
Heller, Mark	Heller Insurance Agency	\$7,522	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,508	8
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$7,342	3
Agent Pipeline, Inc.		\$7,079	3
Maisonet, Joseph	Maisonet Insurance Agency	\$7,048	4
Valery, Albert L.	Valery Insurance Agency	\$7,044	1
Ahlbum, Tim	Health Coverage Solutions	\$6,834	5
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,250	3
Wroblewski, Robert M.	SOS Insurance Group	\$5,904	4
Judah, Charles G.	MSIS, Inc.	\$5,783	2
Chacon, Cesar	The Insurance Hub	\$5,652	3
Shaw, Tim	Shaw Insurance Agency	\$5,520	1
Abadjian, Pierre	Abadjian Insurance Group	\$5,496	2
Blizman, Donna J.	Blizman Insurance Agency	\$5,004	2



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Bronze Producers (\$2,500 - \$5,000)

Mature American Healthcare		\$4,968	2
American Eagle Consultants, Inc.		\$4,895	3
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$4,883	1
Premier Senior Marketing, Inc.		\$4,404	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,295	3
Edward Martin & Co.		\$4,260	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$4,260	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$3,923	1
Smith, Robert J.	New World Associates, Inc.	\$3,768	1
Altschuler, David	Altschuler Insurance Agency	\$3,764	1
ERIN Marketing, Inc.		\$3,648	2
Christopher, Jon	Christopher Insurance Agency	\$3,552	1
Cohen, Sheila G.	Cohen Insurance Agency	\$3,480	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$3,396	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,276	1
Leiser, Evelyn	Leiser Insurance Agency	\$3,276	1
Santo, Bergino J.	Santo Insurance Agency	\$3,276	1
Stanton, David R.	Gateway Insurance, Inc.	\$3,276	1
Futurity First Insurance Group, Inc.		\$3,120	3
Waxman, Andrew B.	Waxman Insurance Agency	\$3,108	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,004	3
McDowell, Jason P.	McDowell Insurance Agency	\$2,928	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$2,928	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$2,927	1
Byrnes, Robert M.	Byrnes Insurance Agency	\$2,892	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$2,844	1
Mann, Harvey S.	Mann Insurance Agency	\$2,844	1
Sandstrom, Jane P.	Sandstrom Insurance Agency	\$2,676	1
Fast, Timothy C.	Fast Insurance Agency	\$2,640	1
Centurion Agency, Ltd.		\$2,592	2



Weekly Leader Board

FOR THE WEEK ENDING

Writing Agents

Combined Health/Life

June 26, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Hargis, Mark D.	\$17,316	Savage, Gina	\$16,044
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Gold Producers (\$10,000 - \$15,000)

Ranney, Eugene	\$10,320
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Silver Producers (\$5,000 - \$10,000)

Barta, Devin M.	\$9,012	Dewalt, Geri B.	\$7,044
Emmett, Leslee S.	\$8,832	Kornbluh, Gary N.	\$6,503
Sheldon, Paul, CLU, ChFC	\$8,748	Sweeney, Alexander	\$6,203
Cortes, Julio C.	\$8,736	Graham, Christopher N., CLU	\$6,155
Szarf, Rosa	\$8,687	Maisto, Stephen	\$5,952
Aarons, Neill	\$8,268	Hatton, Catherine E.	\$5,880
Stevens, Jason	\$7,870	Greenstein, Bruce	\$5,520
Graham, Christopher C.	\$7,847	Gonzalez, Dana	\$5,460
Seiden, Julie	\$7,536	Moore, Daniel	\$5,124
Heller, Mark	\$7,522	Edwards, Jackson IV	\$5,052
Sachs, Kerry	\$7,487	Gordon, Daniel	\$5,004
Blake, Karla	\$7,296		

Bronze Producers (\$2,500 - \$5,000)

Barrowman, Jeffrey A.	\$4,883	Pekala, David C.	\$3,396
Stevens, Ray	\$4,883	Davis, Richard A.	\$3,359
Scott, James R.	\$4,332	Pittilla, Jack W.	\$3,359
Ahlbum, Donna M.	\$4,308	Mangini, Rosemary	\$3,312
Nordstrom, Timothy W.	\$4,260	Charley, Dennis	\$3,276
Zucker, Edward	\$4,260	Fingeret, Benjamin W.	\$3,276
Ottovoglio, Xiomara	\$4,188	Green, Charles L.	\$3,276
Ehrlich, Carl F.	\$3,923	Lagamma, Vincent J.	\$3,276
Hendrickson, Drew	\$3,791	Leiser, Evelyn	\$3,276
Smith, Robert J.	\$3,768	Pierre, Roger	\$3,276
Altschuler, David	\$3,764	Santo, Bergino J.	\$3,276
Palmer, Casey V.	\$3,563	Stanton, David	\$3,276
Matenaer, Kirk A.	\$3,552	Suttles, Dony M.	\$3,263
Ripoll, Glenn A.	\$3,528	Lemar, Mike	\$3,228
Cohen, Sheila G.	\$3,480	Major, Victoria A.	\$3,191
Easterling, Horace W.	\$3,478	Becker, Gary S.	\$3,108
Mairano, Alexander E.	\$3,396	Miller, June A.	\$3,108



Writing Agents

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Shaughnessy, John J.	\$3,108	Reynolds, Paul E.	\$2,844
Waxman, Andrew B.	\$3,108	Silver, Lawrence B.	\$2,844
Simpkins, Mark A.	\$3,058	Valovich, Stephen A.	\$2,844
Hooker, Thad N.	\$3,024	Sonzogni, Brett	\$2,808
Branch, Beth	\$3,012	Richey, Catherine S.	\$2,760
Kitay, Laura A.	\$3,012	Pirret, John B.	\$2,759
Puente, Efraim A.	\$3,011	Vertich, Mark	\$2,759
Kirby, Joseph S.	\$2,976	Bays, Shirrlee	\$2,734
Reyer, Jerome H.	\$2,976	Abbatiello, Vincent	\$2,676
Swain, Brenda S.	\$2,928	Carlson, Steven	\$2,676
Wiedersum, Bryan F.	\$2,928	Laughlin, James A.	\$2,676
Hoyek, Pete N.	\$2,927	Sandstrom, Jane P.	\$2,676
Byrnes, Robert M.	\$2,892	Jones, Jennifer I.	\$2,675
Balogh, Christian J.	\$2,848	Roberts, Horace A. III	\$2,675
Barta, Frank	\$2,844	Fast, Timothy C.	\$2,640
Hanes, Darlene M.	\$2,844	Terminiello, Christine	\$2,592
Mangini, Nicholas L.	\$2,844	Gold, Matthew	\$2,556